



## DUNS AND CERTIFICATIONS

**DUNS Number:** 949187652  
**Unique Entity ID:** CT9MZN9EF2H4  
**CAGE Code:** 89QL6  
SBA 8(a) Certified  
WOSB Certified

## CONTACT INFORMATION

POINT OF CONTACT:  
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**SBA** 8(a) Certified

**SBA** WOSB  
Woman Owned Small Business

**EDWOSB**  
Certified Economically Disadvantaged  
Women-Owned Small Business

Department of  
**MANAGEMENT  
SERVICES**

PALM BEACH COUNTY  
**OEOBO**  
OFFICE OF EQUAL BUSINESS OPPORTUNITY  
SMALL BUSINESS IS BIG BUSINESS

**MINORITY BUSINESS  
DEVELOPMENT AGENCY**  
U.S. DEPARTMENT OF COMMERCE



# OCEAN (CARIBBEAN) DISTRIBUTORS, INC.

Ocean (Caribbean) Distributors, Inc., is an SBA 8(a) and WOSB certified company. We distribute, manage, and deliver Medical Supplies & Equipment as well as Personal Protective Equipment (PPE).

We began pursuing government contracting during the pandemic because in the 1990's, we were successful in breaking into contract sales with the Army & Air Force Exchange Service (AAFES). Early during the pandemic, there was a demand for hand sanitizer, liquid soaps, and hand creams, etc., which were already a part of our in-house toiletries product line. Consequently, it was a seamless transition to add the distribution of PPE and medical supplies to our company portfolio which led to our first federal contract with HHS National Institutes of Health.

Our success assures all our customers they can depend on us for excellence in our customer care, logistics, and follow-through.

## CAPABILITY STATEMENT

### CORE COMPETENCIES

- Medical Equipment & Supplies  
PPE & Supplies
- Personal Care Toiletries
- Soaps, Gels & Detergents

### DIFFERENTIATORS

- Performance-Based Processes
- Strategic Blend of Client/Business Relationships
- Thirty Years of Manufacturing Expertise
- Leading Industry Vendors & Suppliers

### DISCRIMINATORS

- Small Business Advocate of the Year  
U.S. Small Business Administration - 2003
- McDonald's History Makers of Today & Tomorrow – 1996
- American Express & Minority Business -  
A Partnership for Success - 1995

### PAST PERFORMANCE

- Health & Human Services, National Institutes of Health
- Army and Air Force Exchange Service (AAFES) – 12 US Bases
- Hecht's Dept. Stores (now Macy's), 64 Locations:  
Washington, DC, Maryland, Virginia Pennsylvania, New Jersey
- Stone & Thomas Department Stores – 4 Locations

## NAICS CODES

- 325611** - Mfg. & Packaging Soaps and Other Detergents
- 325620** – Toiletries Preparation Manufacturing
- 339112** - Surgical & Medical Instrument Manufacturing
- 339113** - Surgical Appliances & Supplies
- 423450** - Medical, Dental, and Hospital Equipment and Supplies

