



UEI AND CERTIFICATIONS

Unique Entity ID: CT9MZN9EF2H4

CAGE Code: 89QL6

SBA 8(a) Certified & WOSB

SBA 8(a) Socially Disadvantaged

Narrative Approved October 2023

POINT OF CONTACT

CYNTHIA JERRY, PRESIDENT

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SBA 8(a) Certified

SBA WOSB

Woman Owned Small Business

EDWOSB
Certified Economically Disadvantaged
Women-Owned Small Business

Department of
**MANAGEMENT
SERVICES**

PALM BEACH COUNTY
OEBO
OFFICE OF EQUAL BUSINESS OPPORTUNITY
SMALL BUSINESS IS BIG BUSINESS

**MINORITY BUSINESS
DEVELOPMENT AGENCY**
U.S. DEPARTMENT OF COMMERCE



OCEAN (CARIBBEAN) DISTRIBUTORS, INC.

Ocean (Caribbean) Distributors, Inc., is an SBA 8(a) and WOSB certified company, that distributes and delivers PPE as well as Medical Supplies & Equipment. We also manufacture toiletries and fragrance products. We began pursuing government contracting during the pandemic because in the 1990's, we were successful in breaking into contract sales with the Army & Air Force Exchange Service (AAFES). Early during the pandemic, there was a demand for hand sanitizer, liquid soaps, and hand creams, etc., which were already a part of our in-house toiletries product line. It was a seamless transition to add the distribution of PPE & medical supplies to our company portfolio which led to our first federal contract as an SBA 8a company with HHS National Institutes of Health.

Our success assures all our customers they can depend on us for excellence in our customer care, logistics, and follow-through.

CAPABILITY STATEMENT

CORE COMPETENCIES

- PPE and Supplies
- Medical Equipment & Supplies
- Personal Care Toiletries
- Soaps, Gels & Detergents



DIFFERENTIATORS

- Performance-Based Processes
- Strategic Blend of Client/Business Relationships
- Thirty Years of Manufacturing Expertise
- Leading Industry Manufacturers & Suppliers

DISCRIMINATORS

- Small Business Advocate of the Year
U.S. Small Business Administration - 2003
- McDonald's History Makers of Today & Tomorrow – 1996
- American Express & Minority Business -
A Partnership for Success - 1995

PAST PERFORMANCE

- Health & Human Services, National Institutes of Health
- Army and Air Force Exchange Service (AAFES) – 12 US Bases
- Hecht's Dept. Stores (now Macy's), 64 Locations:
Washington, DC, Maryland, Virginia Pennsylvania, New Jersey
- Stone & Thomas Department Stores – 4 Locations

NAICS CODES

- 325611** - Mfg. & Packaging Soaps and Other Detergents
- 325620** - Toiletries Preparation Manufacturing
- 339112** - Surgical & Medical Instrument Manufacturing
- 339113** - Surgical Appliances & Supplies
- 423450** - Medical, Dental, and Hospital Equipment and Supplies
- 541611** - Administrative Mgmt & General Mgmt Consulting Svcs
- 541612** - Human Resources Consulting Services